

## Kiss Bow Or Shake Hands Sales And Marketing The Essential Cultural Guide From Presentations And Promotions To Communicating And Closing

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**Kiss, Bow, Or Shake Hands: The Bestselling Guide to Doing ...**  
Terri Morrison is president of Getting Through Customs, the developers of the McGraw-Hill Kiss, Bow, or Shake Hands digital product. She and Wayne A. Conaway are coauthors of nine books, including Library Journal' s Best Business Books winner Kiss, Bow, or Shake Hands and Dun & Bradstreet's Guide to Doing Business Around the World.

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Kiss, Bow, or Shake Hands® is among Inc.com's "7 Best Books on How to Negotiate" and was on both BusinessWeek's and Library Journal's "Best Business Book" lists. Terri Morrison is president of Getting Through Customs, a training and research firm for international business travelers.

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Discounted Access to Kiss, Bow, or Shake Hands® Digital for Higher Education: Cat Got Your Tongue? Edifice Complex (Size Does Matter) Start Your Engines; Latest Tweets: KissBowAuthor - 19 days ago . At a Series on #Leadership, I posed a tough question.\* When did you become aware of your own ethnicity?

**Quizzes - KISS, BOW OR SHAKE HANDS**  
Kiss, Bow or Shake Hands: The Bestselling Guide to Doing Business in More Than 60 Countries 2nd (second) Revised Edition by Morrison, Terri, Conway, Wayne A. published by Adams Media Corporation (2006) Kiss, Bow or Shake Hands: The Bestselling Guide to Doing Business in More Than 60 Countries 2nd

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