

## The Fundable Startup How Disruptive Companies Attract Capital

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### The Fundable Startup: How Disruptive Companies Attract Capital

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## **What: About The Fundable Startup | The Fundable Startup**

My book, *The Fundable Startup: How Disruptive Companies Attract Capital*, lists 13 very broad skills that a successful CEO must possess. These skills require extensive experience to develop. For example, it can take years to become adept at long range planning or corporate planning.

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If you have read “*The Fundable Startup: How Disruptive Companies Attract Capital*,” you know that I have struggled to understand the difference between “entrepreneurship” and being a successful CEO, I know that entrepreneurial studies programs try to teach students how to build businesses, but I have always felt that there is a disconnect between the essence of entrepreneurship and the essence of the processes involved in building a successful business. Let's look at the definitions.

## **Entrepreneurship vs. Executive Management | The Fundable ...**

*The Fundable Startup* by Haney, Fred. If you are the founder of a high-tech startup company, you know it's a daunting task, and the odds of success are slim. All founders dream of achieving a rewarding outcome like Steve Jobs or Bill Gates, but few reach such a pinnacle. In *The Fundable Startup: How Disruptive Companies Attract Capital*, Fred M...

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In This Edition. How to obtain funding as a startup with Dr. Fred Haney

## **Funding Your Start-Up, IP Case Study, Embracing Uncertainties**

Today's opinion is from Fred Haney, author of *The Fundable Startup: How Disruptive Companies Attract Capital*. Haney is also the host of the Monday Club (which he started way back in 1984), which helps SoCal companies improve their business plan presentations.

## **\*OPINION: Collaboration vs. Competition? Fred Haney ...**

Thanks for this Guest Post to Dr. Fred Haney, the Founder and President of the Venture Management Company, a firm that provides assistance to high tech companies. He is the author of *The Fundable Startup: How Disruptive Companies Attract Capital*, published by Select Books of New

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